### ABO Wind (AB9 GY) | Utilities/Renewables

December 06, 2021

### **Confirmation of outlook**

Despite delivery delays and price increases at suppliers, ABO Wind remains confident of meeting its profit forecast for the current year. The annual result for 2021 is expected to be slightly above that of 2020 (13.1 million euros). The partly significant price jumps burden the profit margins of individual projects for which ABO Wind had secured electricity tariffs in tenders in previous years. For 2022, the company again expects a slight improvement in earnings according to the current planning status. This includes effects from price increases for solar modules and wind turbines as well as extended delivery times. In the long term, higher input costs are expected to be offset by the results of future tariff tenders and agreements on PPAs. ABO Wind also adheres to the 2024 outlook of increasing annual surpluses to a level of at least 20 million euros on average.

- The company also reiterates the enormous growth potential of the developer business in the coming years against the backdrop of Net Zero plans in many countries worldwide and the resulting demand for wind power, solar and storage technology.
- Valuation: For the valuation of the company, we look at pipeline multiples. For example, the renewable energy subsidiary of Portuguese utility EDP recently paid EUR150 million/GW for a UK pipeline, which was the third major transaction at that price in the last 18 months. For Abo Wind's 10.4 GW pipeline in Europe alone, this represents a value of around EUR 1.6 bn. This valuation approach makes sense in our view, as a pipeline can theoretically be sold at any time, even in parts, in a relatively straightforward manner in the form of project rights.

Fundamentals (in EUR m) <sup>1</sup>	2018	2019	2020	2021e	2022e	2023e
Sales	150	126	149	186	197	206
EBITDA	32	27	35	34	38	44
EBIT	22	19	22	22	25	31
EPS adj. (EUR)	1.67	1.41	1.42	1.50	1.76	2.20
DPS (EUR)	0.42	0.42	0.45	0.50	0.55	0.55
BVPS (EUR)	11.63	12.83	15.19	16.25	17.25	19.44
Net Debt incl. Provisions	48	69	7	5	6	2
Ratios <sup>1</sup>	2018	2019	2020	2021e	2022e	2023e
EV/EBITDA	4.8	7.6	12.5	15.2	13.7	11.8
EV/EBIT	7.0	10.7	19.4	23.4	20.7	16.7
P/E adj.	8.3	12.2	32.6	37.4	32.0	25.5
Dividend yield (%)	3.0	2.4	1.0	0.9	1.0	1.0
EBITDA margin (%)	21.4	21.7	23.3	18.4	19.4	21.5
EBIT margin (%)	14.6	15.4	15.1	12.0	12.8	15.2
Net debt/EBITDA	1.5	2.5	0.2	0.1	0.2	0.1
PBV	1.2	1.3	3.1	3.5	3.3	2.9

<sup>&</sup>lt;sup>1</sup>Sources: Bloomberg, Metzler Research

### Buy

### unchanged

Price\*

**EUR 56.20** 

Price target

EUR 80.00 (unchanged)

\* XETRA trading price at the close of the previous day unless stated otherwise in the Disclosures

Market Cap (EUR m) <sup>1</sup>	518
Enterprise Value (EUR m) <sup>1</sup>	523
Free Float (%) <sup>1</sup>	38.0



Performance (in %) <sup>1</sup>	1m	3m	12m
Share	-10.5	14.9	35.7
Rel. to SDAX	-3.6	23.2	18.1
Changes in estimates (in %)1	2021e	2022e	2023e
Sales	0.0	0.0	0.0
EBIT	0.0	0.0	0.0
EPS	0.0	0.0	0.0

#### **Sponsored Research**



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## **Key Data**

#### Company profile

CEO: Andreas Höllinger, Dr. Jochen Ahn, Matthias Bockholt, Dr. Karsten Schlageter (all equal rights)

CFO: Wiesbaden
The renewables project developer ABO Wind, founded in 1996 and now active in 16 countries, has its roots in wind power, but in recent years has also expanded its wind farm management activities through services such as maintenance and expert reports (since 2014) and the construction of solar parks (since 2016).

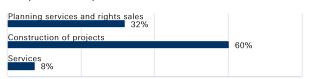
#### Major shareholders

Family Ahn (26%), Family Bockholt (26%), Mainova AG (10%), Baden-Württembergische Versorgungskasse der Ärzte (5%)

Key figures P&L (in EUR m)	2018	%	2019	%	2020	%	2021e	%	2022e	%	2023e	%
Sales	150	2.4	126	-16.0	149	18.1	186	25.0	197	5.9	20236	4.5
	32	-14.8					34					
EBITDA			27	-14.9	35	26.9		-1.1	38	11.4	44	15.5
EBITDA margin (%)	21.4	-16.7	21.7	1.3	23.3	7.4	18.4	-20.8	19.4	5.3	21.5	10.5
EBIT	22	-12.0	19	-11.6	22	15.7	22	-0.3	25	13.1	31	23.4
EBIT margin (%)	14.6	-14.0	15.4	5.1	15.1	-2.1	12.0	-20.2	12.8	6.8	15.2	18.1
Financial result	-1	38.7	-2	-71.3	-2	-11.7	-2	-14.0	-2	25.0	-1	6.7
EBT	21	-10.3	18	-15.3	21	16.0	20	-1.5	24	16.8	30	25.3
Taxes	9	32.3	7	-21.9	8	13.8	7	-14.1	8	16.8	10	25.3
Tax rate (%)	40.6	n.a.	37.4	n.a.	36.7	n.a.	32.0	n.a.	32.0	n.a.	32.0	n.a.
Net income	13	-24.9	11	-10.7	13	15.0	14	5.7	16	16.8	20	25.3
Minority interests	0	88.9	0	-97.6	-0	-200.0	0	100.0	0	n.a.	0	n.a.
Net Income after minorities	13	-25.0	11	-10.6	13	15.0	14	5.7	16	16.8	20	25.3
Number of shares outstanding (m)	8	0.0	8	5.6	9	14.2	9	0.0	9	0.0	9	0.0
EPS adj. (EUR)	1.67	-25.0	1.41	-15.3	1.42	0.6	1.50	5.7	1.76	16.8	2.20	25.3
DPS (EUR)	0.42	5.0	0.42	0.0	0.45	7.1	0.50	11.1	0.55	10.0	0.55	0.0
Dividend yield (%)	3.0	n.a.	2.4	n.a.	1.0	n.a.	0.9	n.a.	1.0	n.a.	1.0	n.a.
Cash Flow (in EUR m)	2018	%	2019	%	2020	%	2021e	%	2022e	%	2023e	%
Gross Cash Flow	22	-25.4	19	-13.5	42	122.4	26	-39.1	29	12.9	33	14.1
Increase in working capital	-39	n.a.	-15	n.a.	27	n.a.	-15	n.a.	-20	n.a.	-20	n.a.
Capital expenditures	3	149.2	3	-7.4	4	20.0	4	11.1	4	0.0	4	0.0
D+A/Capex (%)	314.8	n.a.	266.0	n.a.	341.7	n.a.	300.0	n.a.	325.0	n.a.	325.0	n.a.
Free cash flow (Metzler definition)	-20	-179.2	1	105.4	66	n.m.	7	-89.6	5	-24.3	9	79.0
Free cash flow yield (%)	-19.1	n.a.	0.8	n.a.	15.4	n.a.	1.3	n.a.	1.0	n.a.	1.8	n.a.
Dividend paid	3	-20.0	3	10.8	4	14.2	4	7.1	7	66.7	5	-26.7
Free cash flow (post dividend)	-23	-207.4	-2	90.1	62	n.m.	3	-95.6	-2	-163.5	4	345.7
Balance sheet (in EUR m)	2018	%	2019	%	2020	%	2021e	%	2022е	%	2023е	%
Assets	194	11.6	251	29.5	261	3.7	261	0.2	279	6.9	288	3.2
Goodwill	0	n.a.	0	n.a.	0	n.a.	0	n.a.	0	n.a.	0	n.a.
Shareholders' equity	89	11.8	104	16.4	140	35.3	150	6.9	159	6.2	179	12.7
<u>.                                      </u>	4= 0	n.a.	42.7	n.a.	56.2	n.a.	60.5	n.a.	60.7	n.a.	64.4	n.a.
Equity/total assets (%)	45.9	11.0.										
	45.9 <b>48</b>	n.m.	69	42.5	7	-89.2	5	-36.4	6	36.2	2	-65.4
Equity/total assets (%)			69 0	42.5 n.a.	7	-89.2 n.a.	5 0	-36.4 n.a.	6 0	36.2 n.a.	0	-65.4 n.a.
Equity/total assets (%) Net Debt incl. Provisions	48	n.m.										
Equity/total assets (%)  Net Debt incl. Provisions thereof pension provisions	48 0	n.m. n.a.	0	n.a.	0	n.a.	0	n.a.	0	n.a.	0	n.a.

#### Structure

#### Sales by area of activity 2020



Sources: Bloomberg, Metzler Research

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Recommendations for each financial instrument or issuer - mentioned in this document - published by Metzler in the past twelve months

Date of dissemi-	Metzler recom		Current price **	Price target * Author ***	
nation	Previous	Current			
Issuer/Financial I	nstrument (ISIN	I): ABO Wind ([	DE0005760029)		
30.11.2021	Buy	Buy	59.00 EUR	80.00 EUR Hoymann, Guido	
01.09.2021	Buy	Buy	49.40 EUR	80.00 EUR Hoymann, Guido	
08.07.2021	Buy	Buy	46.50 EUR	75.00 EUR Hoymann, Guido	
21.05.2021	Buy	Buy	46.80 EUR	75.00 EUR Hoymann, Guido	
16.03.2021	Buy	Buy	45.60 EUR	75.00 EUR Hoymann, Guido	
23.02.2021	Buy	Buy	45.00 EUR	54.00 EUR Hoymann, Guido	
10.12.2020	Buy	Buy	39.80 EUR	54.00 EUR Hoymann, Guido	

- \* Effective until the price target and/or investment recommendation is updated (FI/FX recommendations are valid solely at the time of publication)
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- \*\*\* All authors are financial analysts

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	Alexander Neuberger	Industrial Technology, Small/Mid Caps	4366
	Holger Schmidt	Software, Technology, Telecommunications	4360
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	Sergii Piskun	Quantitative Research	237
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	Jasmina Schul		1766
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	Stephan Schmelzle		247
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