

ABO Energy KGaA

Deutschland / Cleantech
 Börse München
 Bloomberg: AB9 GR
 ISIN: DE0005760029

Update

RATING	ADD
PRICE TARGET	€ 8.00
Return Potential	19.4%
Risk Rating	High

FIRST SUCCESS IN THE RESTRUCTURING PROCESS

ABO Energy has concluded a standstill agreement with the creditors of key financing arrangements, thereby taking the first step towards restructuring. The next steps are to prepare a restructuring report, and based on this, a restructuring concept, as well as engaging with bond creditors. ABO Energy has commissioned restructuring specialist Hübner to support and implement the restructuring. We note that the restructuring process is beginning to take shape. In our updated DCF model we assume a successful restructuring. We reiterate the €8 price target (upside: 19%) and our Add recommendation.

Standstill agreement and its terms The standstill agreement stipulates that the lenders will not assert any rights arising from (potential) grounds for termination under the financing agreements during the period in which the restructuring concept is being negotiated. The agreement relates to syndicated loan agreements, bilateral loans, selected guarantee lines, and promissory note loans of the company. For existing financing to continue and for any new financing to be granted, the financing partners are demanding, among other things, consensus on a restructuring plan and preparation of a corresponding restructuring report.

Restructuring report commissioned ABO Energy has commissioned a renowned consulting firm to prepare a restructuring report, which is expected to be available in draft form in the first half of February 2026. On this basis, a term sheet for the restructuring concept and further agreements between the company and the lenders are to be negotiated. The aim is to achieve a sustainable restructuring of the company.

(p.t.o.)

FINANCIAL HISTORY & PROJECTIONS

	2022	2023	2024	2025E	2026E	2027E
Revenue (€m)	231.7	299.7	446.4	255.1	305.1	323.4
Y-o-y growth	82.3%	29.4%	48.9%	-42.8%	19.6%	6.0%
EBIT (€m)	43.1	42.6	44.4	-167.0	13.8	19.0
EBIT margin	18.6%	14.2%	9.9%	-65.5%	4.5%	5.9%
Net income (€m)	24.6	27.3	25.6	-170.5	-1.5	1.5
EPS (diluted) (€)	2.67	2.96	2.77	-18.49	-0.17	0.16
DPS (€)	0.54	0.60	0.54	0.00	0.00	0.00
FCF (€m)	-19.1	-68.4	-7.3	-77.2	1.7	19.3
Net gearing	55.0%	84.5%	112.5%	795.7%	861.0%	825.1%
Liquid assets (€m)	87.1	37.2	75.6	5.2	20.8	16.0

RISKS

Main risks are project development, supply chain, financing, interest rate, and regulation.

COMPANY PROFILE

ABO Energy KGaA is a project developer for renewable energies and has developed green power and storage projects with a total capacity of >6 GW since its establishment in 1996. The company also offers the management of wind farms, solar plants and storages. ABO Energy has ca. 1,400 employees. Its headquarters are in Wiesbaden, Germany.

MARKET DATA

As of 26 Jan 2026

Closing Price	€ 6.70
Shares outstanding	9.22m
Market Capitalisation	€ 61.78m
52-week Range	€ 6.22 / 45.60
Avg. Volume (12 Months)	8,632

Multiples	2024	2025E	2026E
P/E	2.4	n.a.	n.a.
EV/Sales	0.7	1.2	1.0
EV/EBIT	6.8	n.a.	21.8
Div. Yield	8.1%	0.0%	0.0%

STOCK OVERVIEW



COMPANY DATA

As of 30 Jun 2025

Liquid Assets	€ 75.60m
Current Assets	€ 629.06m
Intangible Assets	€ 0.91m
Total Assets	€ 643.18m
Current Liabilities	€ 111.63m
Shareholders' Equity	€ 216.38m

SHAREHOLDERS

Familie Ahn	26.0%
Familie Bockholt	26.0%
Mainova	10.0%
Free Float	38.0%



Bondholders involved in planning Support of the creditors holding the 2024/2029 bond is required to implement the restructuring plan. To this end, a vote in absentia was convened (www.aboenergy.com/anleihe) to request the bondholders, among other things, to waive the negative pledge clause contained in the bond terms and conditions. A negative pledge is an assurance by the debtor that it will not provide credit collateral to future creditors or, at the same time, offer equivalent collateral to the bondholders benefitting from the pledge. The negative pledge is thus intended to prevent collateralisation that discriminates against bondholders. The waiver of the negative pledge is necessary to provide collateral for (interim) financing of ongoing projects and to maintain business operations. ABO Energy will host a digital information event for bond creditors, which is scheduled to take place on Thursday, 5 February, 2026 between 6 and 7 p.m.

The price of the subordinated bond 2024/2029 (coupon: 7.75%) is currently at €17. In mid-November 2025, before the first profit warning, the price was still €103. In our view, the bondholders have a strong vested interest in waiving the negative pledge clause; otherwise the restructuring process would be jeopardised and there would be a risk of total loss. Since this is a subordinated bond, the bondholders would only be paid out late in the event of liquidation. If the negative pledge and termination rights are waived and the bondholders join the standstill agreement, ABO Energy will be able to implement the planned next restructuring steps, which is a basic prerequisite for a noticeable recovery in the bond price. For the waiver to be approved, at least 50% of the bond capital must participate in the vote at an initial creditors' meeting, and the approval rate must be at least 75%.

Restructuring experts brought on board ABO Energy has commissioned Hübner Management to manage and support the restructuring process at an operational level. To this end, Britta Hübner will lead a CRO team (CRO = Chief Restructuring Officer) made up of experienced restructuring experts.

Substance is there In our opinion, ABO Energy has a valuable pipeline of wind, solar, and battery projects with a total capacity of ca. 30 GW. More than a third of this volume is linked to the established German and French markets. We therefore continue to assume that the restructuring plan will be successfully implemented.

Add rating reiterated with unchanged price target An updated DCF model yields an unchanged €8 price target. We confirm our Add recommendation.



VALUATION MODEL

DCF valuation model

All figures in EUR '000	2025E	2026E	2027E	2028E	2029E	2030E	2031E	2032E
Net sales	255,135	305,063	323,367	323,367	344,533	365,518	386,120	406,128
NOPLAT	-167,021	13,825	18,249	20,233	23,978	28,054	32,564	37,223
+ depreciation & amortisation	6,356	2,597	2,747	2,883	3,326	3,700	4,026	4,315
Net operating cash flow	-160,665	16,422	20,995	23,116	27,305	31,754	36,590	41,538
- total investments (CAPEX and WC)	72,009	-15,479	-1,700	-8,957	-15,717	-15,764	-15,687	-15,482
Capital expenditures	-3,572	-4,271	-4,527	-4,527	-4,745	-4,951	-5,142	-5,317
Working capital	75,581	-11,208	2,827	-4,430	-10,972	-10,813	-10,545	-10,165
Free cash flows (FCF)	-88,656	943	19,296	14,159	11,587	15,990	20,902	26,056
PV of FCF's	-88,656	863	16,044	10,695	7,953	9,973	11,846	13,415

All figures in thousands

PV of FCFs in explicit period (2025E- 2039E)	100,884
PV of FCFs in terminal period	212,933
Enterprise value (EV)	313,817
+ Net cash / - net debt	-239,294
+ Investments / minority interests	21
Shareholder value	74,544
Number of shares (diluted)	9,221
Fair value per share in EUR	8.08

Terminal growth	2.0%
Terminal EBIT margin	20.3%

		Terminal growth rate						
		0.5%	1.0%	1.5%	2.0%	2.5%	3.0%	3.5%
WACC	10.1%							
Cost of equity	16.8%	8.6%	16.70	18.22	19.95	21.95	24.27	27.02
Pre-tax cost of debt	5.0%	9.1%	12.39	13.63	15.02	16.62	18.46	20.60
Tax rate	34.0%	9.6%	8.61	9.62	10.76	12.05	13.52	15.22
After-tax cost of debt	3.3%	10.1%	5.26	6.10	7.03	8.08	9.27	10.63
Share of equity capital	50.0%	10.6%	2.30	2.99	3.76	4.62	5.59	6.69
Share of debt capital	50.0%	11.1%	-0.35	0.23	0.87	1.58	2.37	3.27
Price target in EUR	8.00	11.6%	-2.72	-2.24	-1.70	-1.11	-0.46	0.27

* for layout purposes the model shows numbers only to 2032, but runs until 2039



INCOME STATEMENT

All figures in EUR '000	2022A	2023A	2024A	2025E	2026E	2027E
Revenues	231,658	299,685	446,366	255,135	305,063	323,367
Changes in inventory	76,434	96,603	-1,017	-25,000	30,506	32,337
Own work	0	0	0	0	0	0
Total output	308,092	396,288	445,349	230,135	335,569	355,703
Cost of goods sold	148,807	210,278	232,280	147,197	202,257	216,656
Gross profit	159,285	186,010	213,069	82,938	133,313	139,048
Personnel costs	77,730	98,187	111,597	113,415	91,909	92,160
Other operating income	5,111	10,479	8,256	7,910	7,627	8,084
Other operating expenses	29,694	38,965	44,196	52,439	25,608	25,869
EBITDA	56,972	59,337	65,532	-75,006	23,422	29,103
Depreciation and amortisation	3,002	4,312	4,277	6,356	2,597	2,747
Depreciation of current assets	10,846	12,389	16,876	85,659	7,000	7,350
Operating income (EBIT)	43,124	42,636	44,379	-167,021	13,825	19,006
Net financial result	-4,887	-865	-7,937	-14,881	-16,150	-16,778
Pre-tax income (EBT)	38,238	41,771	36,442	-181,902	-2,325	2,228
Income taxes	13,661	14,548	10,844	-11,430	-790	758
Minority interests	13	29	-12	0	0	0
Net income / loss	24,590	27,252	25,586	-170,472	-1,534	1,471
Diluted EPS (in €)	2.67	2.96	2.77	-18.49	-0.17	0.16
Ratios						
Gross margin on total output	51.7%	46.9%	47.8%	36.0%	39.7%	39.1%
EBITDA margin on revenues	24.6%	19.8%	14.7%	-29.4%	7.7%	9.0%
EBIT margin on revenues	18.6%	14.2%	9.9%	-65.5%	4.5%	5.9%
EBT margin on revenues	16.5%	13.9%	8.2%	-71.3%	-0.8%	0.7%
Net margin on revenues	10.6%	9.1%	5.7%	-66.8%	-0.5%	0.5%
Tax rate	35.7%	34.8%	29.8%	6.3%	34.0%	34.0%
Expenses as % of revenues						
Personnel costs	33.6%	32.8%	25.0%	44.5%	30.1%	28.5%
Depreciation and amortisation	1.3%	1.4%	1.0%	2.5%	0.9%	0.8%
Depreciation of current assets	4.7%	4.1%	3.8%	33.6%	2.3%	2.3%
Other operating expenses	12.8%	13.0%	9.9%	20.6%	8.4%	8.0%
Y-Y Growth						
Revenues	82.3%	29.4%	48.9%	-42.8%	19.6%	6.0%
Total output	64.4%	28.6%	12.4%	-48.3%	45.8%	6.0%
Operating income	92.1%	-1.1%	4.1%	n.m.	n.m.	37.5%
Net income/ loss	78.1%	10.8%	-6.1%	n.m.	n.m.	n.m.



BALANCE SHEET

All figures in EUR '000	2022A	2023A	2024A	2025E	2026E	2027E
Assets						
Current assets, total	437,621	479,984	634,882	493,345	522,138	519,065
Cash and cash equivalents	87,075	37,170	75,604	5,176	20,759	15,968
Short-term investments	8,775	9,512	9,559	9,559	9,559	9,559
Receivables	26,502	47,177	24,244	20,970	29,253	31,008
Inventories	124,152	208,109	229,146	161,312	166,238	166,202
Other current assets	187,664	175,492	292,785	292,785	292,785	292,785
Non-current assets, total	13,643	13,961	21,611	18,826	20,501	22,281
Property, plant & equipment	9,043	10,071	9,378	6,813	8,362	10,068
Goodwill & other intangibles	1,574	1,125	912	693	818	892
Financial assets	3,026	2,765	11,321	11,321	11,321	11,321
Other assets	0	0	0	0	0	0
Total assets	451,264	493,945	656,493	512,172	542,639	541,346
Liabilities & shareholders' equity						
Current liabilities, total	97,545	90,635	157,522	163,673	287,983	212,328
Short-term debt	10,331	3,221	43,343	50,000	172,309	92,108
Accounts payable	19,081	18,454	15,691	20,164	22,165	26,711
Current provisions	36,695	44,090	54,888	54,888	54,888	54,888
Other current liabilities	31,438	24,870	43,600	38,621	38,621	38,621
Long-term liabilities, total	183,661	210,538	286,202	306,202	213,893	286,785
Long-term debt	170,249	196,858	271,555	291,555	199,246	272,138
Deferred revenue	0	0	0	0	0	0
Other liabilities	13,412	13,680	14,647	14,647	14,647	14,647
Minority interests	36	21	21	21	21	21
Shareholders' equity	170,022	192,751	212,748	42,276	40,742	42,212
Share capital	9,221	9,221	9,221	9,221	9,221	9,221
Capital reserve	45,490	45,490	45,490	45,490	45,490	45,490
Other reserves	0	0	0	0	0	0
Loss carryforward / retained earnings	115,401	137,891	157,944	-12,528	-14,062	-12,592
Total liabilities & shareholders' equity	451,264	493,945	656,493	512,172	542,639	541,346
Ratios						
Current ratio (x)	4.49	5.30	4.03	3.01	1.81	2.44
Quick ratio (x)	3.21	3.00	2.58	2.03	1.24	1.66
Net debt	93,505	162,909	239,294	336,379	350,796	348,278
Net gearing	55.0%	84.5%	112.5%	795.7%	861.0%	825.1%
Book value per share (in €)	18.44	20.90	23.07	4.58	4.42	4.58
Equity ratio	37.7%	39.0%	32.4%	8.3%	7.5%	7.8%
Return on equity (ROE)	14.5%	14.1%	12.0%	-403.2%	-3.8%	3.5%
Return on assets (ROA)	6.7%	7.0%	5.8%	-30.1%	3.0%	3.7%
Return on investment (ROI)	5.4%	5.5%	3.9%	-33.3%	-0.3%	0.3%
Return on average capital employed (ROCE)	17.7%	13.6%	10.9%	-39.7%	3.5%	4.8%
Days of sales outstanding (DSO)	42	57	20	30	35	35
Days inventory outstanding (DIO)	305	361	360	400	300	280
Days of payables outstanding (DPO)	47	32	25	50	40	45



CASH FLOW STATEMENT

All figures in EUR '000	2022A	2023A	2024A	2025E	2026E	2027E
EBIT	43,111	42,636	44,379	-167,021	13,825	19,006
Depreciation and amortisation *	3,002	4,312	4,277	6,356	2,597	2,747
EBITDA (without D&A on current assets)	46,113	46,948	48,656	-160,665	16,422	21,753
Changes in working capital	-61,723	-105,464	-48,763	75,581	-11,208	2,827
Other adjustments	1,761	-4,481	-3,209	11,430	790	-758
Operating cash flow	-13,850	-62,997	-3,316	-73,654	6,004	23,823
Investments in PP&E	-4,597	-4,549	-3,251	-3,062	-3,661	-3,880
Investments in intangibles	-654	-809	-729	-510	-610	-647
Free cash flow	-19,101	-68,355	-7,296	-77,226	1,733	19,296
Acquisitions & disposals, net	249	488	554	0	0	0
Other investments	2,872	6,712	-4,249	0	0	0
Investment cash flow	-2,130	1,842	-7,675	-3,572	-4,271	-4,527
Debt financing, net	94,375	20,103	66,020	26,657	30,000	-7,309
Equity financing, net	0	0	0	0	0	0
Dividends paid	-4,518	-4,979	-5,533	-4,979	0	0
Other financing	-5,650	-5,059	-11,442	-14,881	-16,150	-16,778
Financing cash flow	84,207	10,065	49,045	6,797	13,850	-24,087
FOREX & other effects	376	1,185	379	0	0	0
Net cash flows	68,603	-49,905	38,434	-70,428	15,584	-4,791
Cash, start of the year	18,472	87,075	37,170	75,604	5,176	20,759
Cash, end of the year	87,075	37,170	75,604	5,176	20,759	15,968
EBITDA/share (in €)	6.18	6.44	7.11	-8.13	2.54	3.16
Y-Y Growth						
Operating cash flow	n.m.	n.m.	n.m.	n.m.	n.m.	296.8%
Free cash flow	n.m.	n.m.	n.m.	n.m.	n.m.	1013.1%
Financial cash flow	315.1%	-88.0%	387.3%	-86.1%	103.8%	n.m.
EBITDA/share	86.9%	4.2%	10.4%	n.m.	n.m.	24.3%

* Depreciation of current assets are booked in "Changes in working capital".

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PRICE TARGET DATES

Unless otherwise indicated, current prices refer to the closing prices of the previous trading day.

AGREEMENT WITH THE ANALYSED COMPANY AND MAINTENANCE OF OBJECTIVITY

The present financial analysis is based on the author's own knowledge and research. The author prepared this study without any direct or indirect influence exerted on the part of the analysed company. Parts of the financial analysis were possibly provided to the analysed company prior to publication in order to avoid inaccuracies in the representation of facts. However, no substantial changes were made at the request of the analysed company following any such provision.

ASSET VALUATION SYSTEM

First Berlin's system for asset valuation is divided into an asset recommendation and a risk assessment.

ASSET RECOMMENDATION

The recommendations determined in accordance with the share price trend anticipated by First Berlin in the respectively indicated investment period are as follows:

Category		1	2
Current market capitalisation (in €)		0 - 2 billion	> 2 billion
Strong Buy ¹	An expected favourable price trend of:	> 50%	> 30%
Buy	An expected favourable price trend of:	> 25%	> 15%
Add	An expected favourable price trend of:	0% to 25%	0% to 15%
Reduce	An expected negative price trend of:	0% to -15%	0% to -10%
Sell	An expected negative price trend of:	< -15%	< -10%

¹ The expected price trend is in combination with sizable confidence in the quality and forecast security of management.

Our recommendation system places each company into one of two market capitalisation categories. Category 1 companies have a market capitalisation of €0 – €2 billion, and Category 2 companies have a market capitalisation of > €2 billion. The expected return thresholds underlying our recommendation system are lower for Category 2 companies than for Category 1 companies. This reflects the generally lower level of risk associated with higher market capitalisation companies.

RISK ASSESSMENT

The First Berlin categories for risk assessment are low, average, high and speculative. They are determined by ten factors: Corporate governance, quality of earnings, management strength, balance sheet and financial risk, competitive position, standard of financial disclosure, regulatory and political uncertainty, strength of brandname, market capitalisation and free float. These risk factors are incorporated into the First Berlin valuation models and are thus included in the target prices. First Berlin customers may request the models.

RECOMMENDATION & PRICE TARGET HISTORY

Report No.:	Date of publication	Previous day closing price	Recommendation	Price target
Initial Report	12 April 2017	€7.80	BUY	€14.00
2...41	↓	↓	↓	↓
42	18 December 2024	€38.70	Buy	€102.00
43	19 March 2025	€40.20	Buy	€99.00
44	9 April 2025	€36.90	Buy	€97.00
45	11 July 2025	€45.60	Buy	€97.00
46	8 September 2025	€35.00	Buy	€97.00
47	30 September 2025	€35.80	Buy	€97.00
48	1 December 2025	€13.95	Buy	€31.00
49	19 January 2026	€6.94	Add	€8.00
50	Today	€6.70	Add	€8.00

INVESTMENT HORIZON

Unless otherwise stated in the financial analysis, the ratings refer to an investment period of twelve months.

UPDATES

At the time of publication of this financial analysis it is not certain whether, when and on what occasion an update will be provided. In general First Berlin strives to review the financial analysis for its topicality and, if required, to update it in a very timely manner in connection with the reporting obligations of the analysed company or on the occasion of ad hoc notifications.

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Legally required information regarding

- key sources of information in the preparation of this research report
- valuation methods and principles
- sensitivity of valuation parameters

can be accessed through the following internet link: <https://firstberlin.com/disclaimer-english-link/>

SUPERVISORY AUTHORITY: Bundesanstalt für Finanzdienstleistungsaufsicht (German Federal Financial Supervisory Authority) [BaFin], Graurheindorferstraße 108, 53117 Bonn and Marie-Curie-Straße 24-28, 60439 Frankfurt am Main

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